



Redmond Consulting, Inc.
Recruiters to the AEC Transportation Marketplace
AVIATION SURFACE RAIL TRANSIT

Current Search Bulletin #349

Position: Sr. Project Manager, Surface Transportation, Office Manager
Location: Southwestern US

Our client is an ENR Ranked Top 20 Design Consultant with an established office in a historically “slow” Southwestern market. This market, only a couple of hours’ drive from the firm’s U.S. Headquarters, is a community boasting rich cultural traditions in a stunningly natural desert ecosystem. “Slow” no longer, this market is the beneficiary of a generous sales tax initiative which will fund billions of dollars in transportation improvements over the next decade.

With an established transportation team in this city for several years, our client is now seeking a Transportation Team Leader who can complement existing staff.

The ideal person for this role possesses about twenty years’ experience in engineering and planning consulting for surface transportation projects (transit is inclusive), and both a passion for helping clients solve complex problems and for delivering quality work in the process. We need a “People Person” to lead the business development efforts and nurture existing strong relationships with public agency clientele. Previously, this ‘charismatic lead’ took a short drive from HQ, but it’s now time to “keep it local.”

As a player who has not abandoned a market in slim times, this firm is poised to win big with new projects as they are let. There are many major players sniffing around town looking to win work, then hire locally. This firm already has an established local reputation and qualified staff. Their long standing commitment to this market will be rewarded handsomely; and as this happens, the need for a local leader to shepherd the team increases.

The exact title and job description for this position is dependent upon the person who best qualifies for the role, as responsibilities and business plans are often arranged to take advantage of individual talents and professional goals.

Requirements include Project Management experience, a minimum of eight years’ engineering experience with roadway design, with transportation planning or traffic engineering experience a definite bonus. Solid communication skills, an affinity for business development and client management skills are strongly desired. As with all positions of this nature, a BSCE is a minimum requirement, as is the ability to obtain a P.E. in the specific state location.

This is an excellent opportunity to provide leadership for a well-positioned firm in a growing market, with numerous meaningful, community-enhancing projects on the table. And in the



meantime, you'll be living in the beautifully tranquil desert Southwest, minutes from the mountains, the colorful canyons and under an endless pool of blue sky.

Curious parties are encouraged to contact **Josie Summa** at **904-683-7000**, or submit a resume or project biography to resumes@redmondsearch.com (subject line: "Resume 349"), or **fax** the same to: **413-215-6352**. **All inquiries will be handled on a confidential basis.**

Relocation Assistance is provided for this position.

*Redmond Consulting Inc. is a professional search and recruiting firm which exclusively serves the AEC transportation markets. Within aviation, surface, rail and transit space, we identify top flight professionals in engineering, planning, architecture and the sciences who bring with them the experience and skills that advance both careers and organizations. **Good Luck!***