



**Redmond Consulting, Inc.**  
**Recruiters to the AEC Transportation Marketplace**  
**AVIATION SURFACE RAIL TRANSIT**

**Current Search Bulletin #334**

**Position:** Southeast Regional Planning and Engineering Leader, Aviation

**Location:** Southeastern States

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**TWO outstanding opportunities exist for a senior-level airport planning or engineering consultant to serve as Regional Manager or Regional Practice Leader over the Aviation business lines of separate AE firms. Each firm has an established presence in the Aviation Marketplace and is experiencing growth which requires additional leadership.**

Each position includes varying responsibilities encompassing staffing, marketing, proposal preparation, project interviews, multi-project management, managing unit budgets, and resource allocation. One position is clearly an executive level position; the other position is somewhat more flexible, with a firm which is open to fast-tracking the right Sr. Project Manager into an executive role over the course of 1-3 years.

This opportunity is best suited to a seasoned pro, or a highly driven midlevel-to-senior Project Manager who really wants to make things happen.

**Requirements** include a BSCE, and a minimum of 15 years' experience, with a minimum of 5 years working directly with the aviation community. Appropriate credentials in planning or engineering, with the ability to achieve recognition of such qualifications in the states which fall within the territory. (If you are that Sr. Project Manager who "wants to make things happen," perhaps the minimum experience requirement would be 10 years.)

Sample responsibilities:

- Responsible for all Planning and Engineering business development activities
- Regional responsibility for client satisfaction
- Directly manages selected projects
- Monitors Project Managers activities for compliance with project budgets, schedules, technical standards and contract requirements.
- Reviews variances in project budgets and schedules with Project Managers.
- Reviews project scope and fees for contractual agreements.
- Performs performance reviews of senior and selected regional staff.
- Maintains fluency and is responsible for regional compliance, Planning and Design Guidelines, and FAA engineering and planning criteria.
- Mentors and develops regional staff.



Curious parties are encouraged to contact **Josie Summa** at **904-683-7000**, or submit a resume or project biography to [resumes@redmondsearch.com](mailto:resumes@redmondsearch.com) (subject line: "Resume 334"), or **fax** the same to: **413-215-6352**. **All inquiries will be handled on a confidential basis.**

Relocation Assistance is provided for this position.

*Redmond Consulting Inc. is a professional search and recruiting firm which exclusively serves the AEC transportation markets. Within aviation, surface, rail and transit space, we identify top flight professionals in engineering, planning, architecture and the sciences who bring with them the experience and skills that advance both careers and organizations. **Good Luck!***