



**Redmond Consulting, Inc.**  
Recruiters to the AEC Transportation Marketplace  
**AVIATION SURFACE RAIL TRANSIT**

**Current Search Bulletin #341**

**Position:** Sr. Project Manager, Client Manager, Aviation  
**Location:** Western US

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**Our client is an ENR Ranked Top 10 Aviation Consultant. Offerings in aviation include architecture, design, planning, design-build, CM and PM.** Our client's established aviation practice ranks in the ENR Top Ten, servicing both the GA and commercial service markets successfully. The Western Region is the firm's expansion frontier, and where the aviation practice will achieve the most growth in the next five years.

To complement the strengths of existing staff, we seek an experienced Senior Project Manager who can work cooperatively with an established Production Team to service clients and develop new leads and relationships. This practice is large enough to support a team management approach with a Senior PM focusing on Production Management, and this open role focusing on Client Management. The Production Management role is currently occupied by a successful seasoned veteran.

This is an excellent position for a Project Manager with previous airport/airside design experience to segue into a management role, with responsibility for client satisfaction and new business development. There is strong support at a regional and national level for all business development efforts, and you'll never have to "go it alone" on a major pursuit.

*The exact title and job description for this position is dependent upon the person who best qualifies for the role, as responsibilities and business plans are often arranged to take advantage of individual talents and professional goals.*

**Requirements** include Project Management experience, a minimum of eight years' engineering experience, at least half of which must be with GA or commercial service airport clients. Solid communication skills are a strong indicator of success in this role, and some supervisory experience is also preferred. As with all positions of this nature, a BSCE is a minimum requirement, as is the ability to obtain a P.E. in the specific state location.

Curious parties are encouraged to contact **Josie Summa** at **904-683-7000**, or submit a resume or project biography to [resumes@redmondsearch.com](mailto:resumes@redmondsearch.com) (subject line: "Resume 341"), or **fax** the same to: **413-215-6352**. **All inquiries will be handled on a confidential basis.**

Relocation Assistance is provided for this position.



REDMONDCONSULTING

matching candidate + culture

*Redmond Consulting Inc. is a professional search and recruiting firm which exclusively serves the AEC transportation markets. Within aviation, surface, rail and transit space, we identify top flight professionals in engineering, planning, architecture and the sciences who bring with them the experience and skills that advance both careers and organizations. **Good Luck!***